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# Global VC Market 2020 Through The Pandemic





#### **Gené Teare**

Research at Crunchbase

@geneteare

### **VC Firm** Sequoia's Message In 2008: 'RIP Good Times'

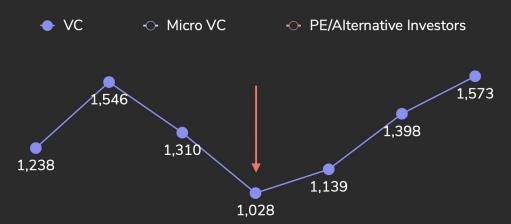


#### **New Realities**

- \$15 million raised at \$100 million post is gone
- Series B/C will be smaller
- Customer uptake will be slower
- Cuts are a must

# Investment Count **For 50** Leading **Firms** By Type

#### Through the 2008 Downturn





### Global Dollar Volume through the 2008 **Downturn**





2012

2012

### Iconic Companies Created In The **Aftermath** Of 2008

**Uber** 





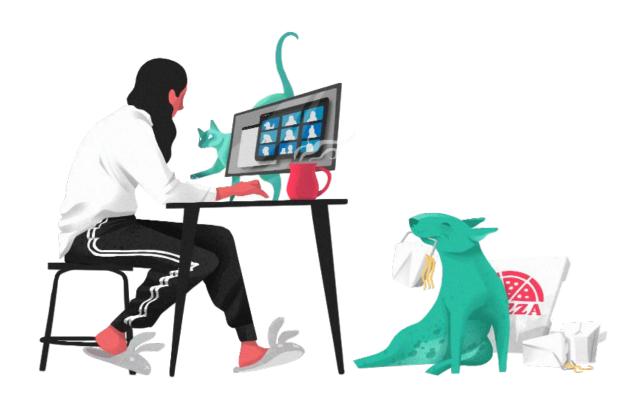








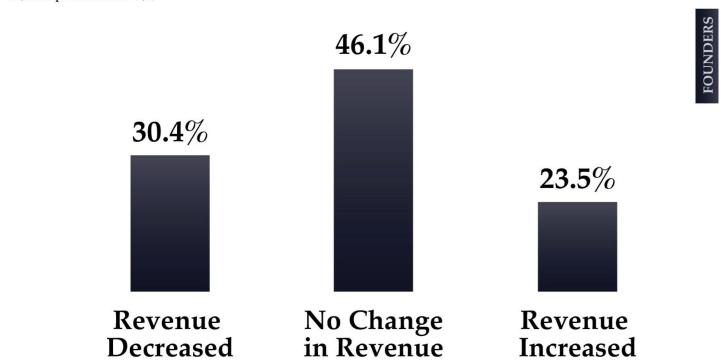




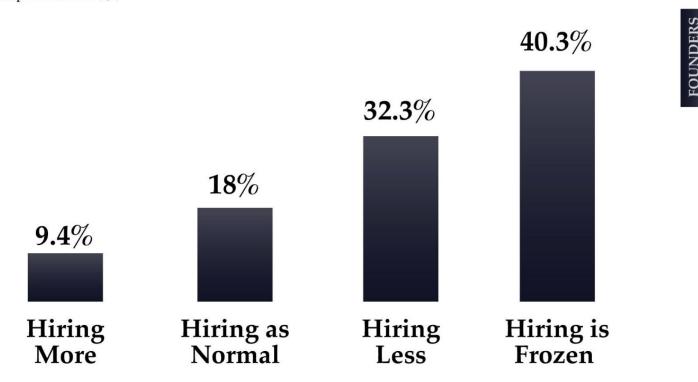
### Have Founders seen any revenue change at their startups as a result of the downturn?



VC/Startup Sentiment #2 (6/2)



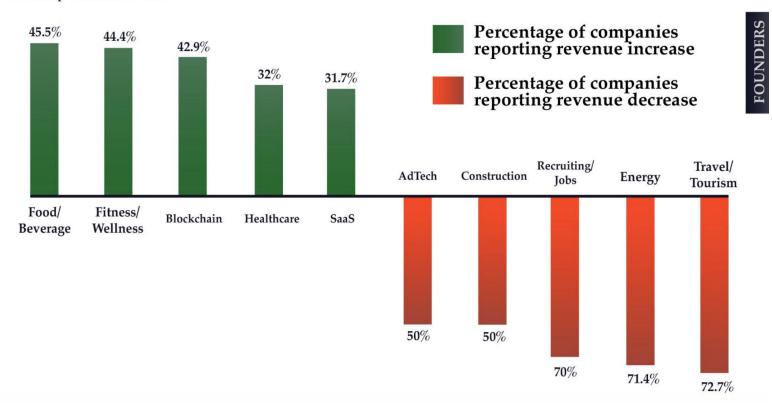
VC/Startup Sentiment #2 (6/2)



# In what markets are Founders most widely reporting revenue change?

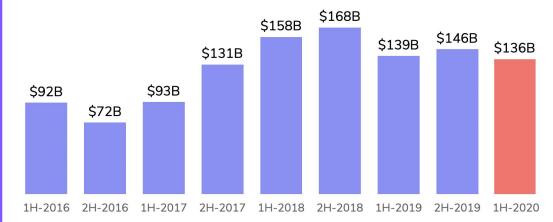


VC/Startup Sentiment #2 (6/2)



### Global Venture **Dollars Half Year Through** Q2 2020

Includes seed, venture and private equity for venture-backed companies



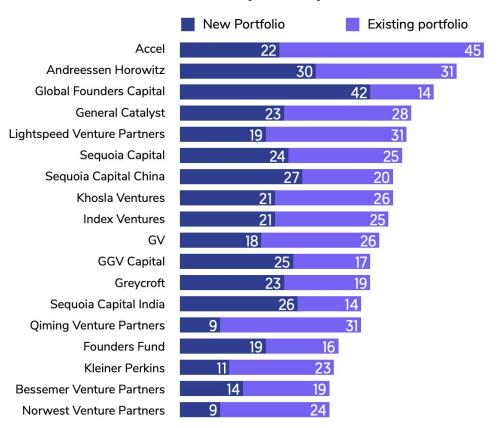
### Global **Funding By Month Through** August 2020

Includes seed, venture and private equity for venture-backed companies



### Active **Investors:** New vs. Existing **Portfolio** Investments

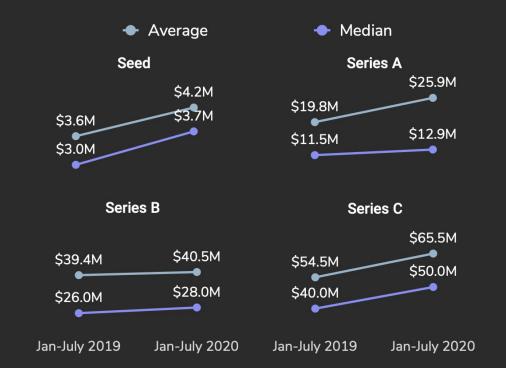
#### January to July 2020



# Mega Venture **Funds: Average And Median** By Stage

#### **January - July 2019 vs. 2020**

Includes rounds for eighteen leading multi-stage venture firms active in 2020



**New Unicorns in August 2020** 

| Company     | Sector                      | Raised<br>Amount USD | Post Money<br>Valuation | City                    |
|-------------|-----------------------------|----------------------|-------------------------|-------------------------|
| Gong        | Revenue intelligence        | \$200M               | \$2.2B                  | San Francisco, CA, U.S. |
| Blend       | Consumer lending processing | \$75M                | \$1.7B                  | San Francisco, CA, U.S. |
| Trumid      | Credit technology           | \$200M               | \$1.5B                  | New York, NY, U.S.      |
| Rippling    | Employee payroll management | \$145M               | \$1.4B                  | San Francisco, CA, U.S. |
| Gymshark    | Fitness apparel             | \$235M               | \$1.2B                  | Solihull, UK            |
| Lyra Health | Mental health for employees | \$110M               | \$1.1B                  | Burlingame, CA, U.S.    |
| Redis Labs  | Database platform           | \$100M               | \$1.0B                  | Mountain View, CA, U.S. |

#### Crunchbase Unicorn Leaderboard



### 10 Unicorns File to Go Public in August valued at \$224 billion



\$150 billion

**Q** Palantir

\$20.3 billion



\ airbnb

\$18 billion



\$12.4 billion



\$11.2 billion



\$6 billion



\$2.8 billion



\$1.5 billion



\$1 billion

sumo logic

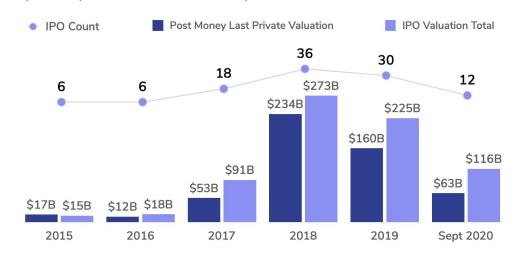
\$1 billion

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### Unicorn IPOs: **Last Private** Valuation VS. Valuation at IPO

#### Through Sept 20 2020

Compares last private valuation with market capitalization at IPO





#### from Crunchbase News last week



**BUSINESS · VENTURE** 

#### New \$485M Round Values Chime at \$14.5B

Christine Hall September 18, 2020



STARTUPS • VENTURE

#### Zwift Raises \$450M for Connected Fitness

Joanna Glasner September 16, 2020



VENTURE

#### Early Facebook, LinkedIn Investor Greylock Partners Raises \$1B For New Fund

Jenna D'Illard September 15, 2020



**PUBLIC** 

#### Opendoor To Go Public Through SPAC

Sophia Kunthara September 15, 2020

#### **Summary 2020**

- Venture speeds up for late stage and slows down early stage but not by much
- Round size has not come down

 Venture sees huge opportunities, very different climate from 2008

It is looking to be a big year for IPO exits

# Thank you!



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